

Victoria Prowse

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Department of Economics

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RESEARCH INTERESTS

Empirical Microeconomics (Labor, Public, Education, Policy), Experimental Economics.

EDUCATION

D.Phil. (=Ph.D.), Economics, University of Oxford, Nuffield College	2004–2007
M.Phil., Economics, University of Oxford, Nuffield College George Webb Medley Prize for 1 st place in examinations	2002–2004
B.A., Economics and Management, University of Oxford, St. Hilda's College 1 st Class Honors	1999–2002

ACADEMIC POSITIONS

Professor, Department of Economics, Purdue University	2022–
Magner Chair, Daniels School of Business, Purdue University	2016–
Associate Professor (with tenure), Department of Economics, Purdue University	2016–2022
Associate Professor (with tenure), Department of Economics, Cornell University	2016
Assistant Professor, Department of Economics, Cornell University	2011–2016
Visiting Assistant Professor, Department of Economics, Princeton University	2013–2014
University Lecturer (=Assistant Professor), Department of Economics, University of Oxford	2007–2011
Official Fellow, Somerville College, University of Oxford	2007–2011
Junior Research Fellow, Christ Church, University of Oxford	2006–2007

EDITORIAL POSITIONS

Co-editor (incoming), <i>Experimental Economics</i>	July 2026–
Co-editor, <i>Oxford Bulletin of Economics and Statistics</i>	2008–2012
Editorial Board Member, <i>Oxford Economic Papers</i>	2008–2016

OTHER PROFESSIONAL POSITIONS

Research Fellow, ROCKWOOL Foundation Berlin (RFBerlin)	2025–
Faculty Affiliate, Center for Behavioral Economics, Experiments and Public Policy (BEEP), Purdue University	2023–
Faculty Affiliate, Integrative Data Science Initiative (IDSI), Purdue University	2019–
Faculty Affiliate, Purdue Policy Research Institute (PPRI)	2017–
Faculty Affiliate, Purdue University Research Center in Economics (PURCE)	2016–
Research Fellow, German Institute for Economic Research (DIW Berlin)	2011–
Research Fellow, Institute for the Study of Labor (IZA)	2008–
Faculty Fellow, Institute for Social Sciences (ISS), Cornell University	2015–2016
Faculty Member, Graduate Field of Industrial and Labor Relations, Cornell University	2015–2016
Faculty Affiliate, Cornell Population Center	2012–2016
Faculty Member, Graduate Field of Economics, Cornell University	2011–2016
Visiting Associate Research Scholar, Industrial Relations Section, Princeton University	2013–2014
Graduate Teaching Associate, Department of Economics, University of Oxford	2005–2007

REFEREED PUBLICATIONS

“Insurance, Redistribution, and the Inequality of Lifetime Income,” with Peter Haan, Daniel Kemptner, and Maximilian Schaller, *Quantitative Economics*, 2025, 16(2), 565–613.

“How Cognitive Skills Affect Strategic Behavior: Cognitive Ability, Fluid Intelligence and Judgment,” with David Gill, Zachary Knepper, and Junya Zhou, *Games and Economic Behavior*, 2025, 149, 82–95.

“Programme Interactions and Fiscal Drag in the UK Tax-and-Benefit System: Effects on Income Inequality,” *Oxford Review of Economic Policy*, 2025, 41(1), 140–152.

“The Creativity Premium: Exploring the Link Between Childhood Creativity and Life Outcomes,” with David Gill, *Journal of Political Economy Microeconomics*, 2024, 2(3), 495–525.

“The Heterogeneous Effects of Social Assistance and Unemployment Insurance: Evidence from a Life Cycle Model of Family Labor Supply and Savings,” with Peter Haan, *American Economic Journal: Macroeconomics*, 2024, 16(2), 127–181.

“Strategic Complexity and the Value of Thinking,” with David Gill, *Economic Journal*, 2023, 133(650), 761–786.

“Cognitive Skills, Strategic Sophistication, and Life Outcomes,” with Eduardo Fe and David Gill, *Journal of Political Economy*, 2022, 130(10), 2643–2704.

“Using Goals to Motivate College Students: Theory and Evidence from Field Experiments,” with Damon Clark, David Gill, and Mark Rush, *Review of Economics and Statistics*, 2020, 102(4), 648–663.

“First-Place Loving and Last-Place Loathing: How Rank in the Distribution of Performance Affects Effort Provision,” with David Gill, Zdenka Kissova, and Jaesun Lee, *Management Science*, 2019, 65(2), 494–507.

“Measuring Costly Effort Using the Slider Task,” with David Gill, *Journal of Behavioral and Experimental Finance*, 2019, 21, 1–9.

“Cognitive Ability, Character Skills, and Learning to Play Equilibrium: A Level- k Analysis,” with David Gill, *Journal of Political Economy*, 2016, 124(6), 1619–1676.

“Longevity, Life-cycle Behavior and Pension Reform,” with Peter Haan, *Journal of Econometrics*, 2014, 178(3), 582–601.

“Gender Differences and Dynamics in Competition: The Role of Luck,” with David Gill, *Quantitative Economics*, 2014, 5(2), 351–376.

“Cheating in the Workplace: An Experimental Study of the Impact of Bonuses and Productivity,” with David Gill and Michael Vlassopoulos, *Journal of Economic Behavior and Organization*, 2013, 96, 120–134.

“A Structural Analysis of Disappointment Aversion in a Real Effort Competition,” with David Gill, *American Economic Review*, 2012, 102(1), 469–503.

“Modeling Employment Dynamics with State Dependence and Unobserved Heterogeneity,” *Journal of Business and Economic Statistics*, 2012, 30(3), 411–431.

“A Structural Approach to Estimating the Effect of Taxation on the Labor Market Dynamics of Older Workers,” with Peter Haan, *Econometrics Journal*, 2010, 13(3), S99–S125.

“Estimating Labor Supply Elasticities under Rationing: A Structural Model of Time Allocation Behavior,” *Canadian Journal of Economics*, 2009, 42(1), 90–112.

OTHER PUBLICATIONS

“Why Do People Work?” *Economic Review*, 2009, 27(1), 11–14.

WORK IN PROGRESS

“Dynamic Investment in Teamwork Skill: Theory and Experimental Evidence,” with David Gill and Lucas Reddinger.

“Family Background and the Long-run Returns to Childhood Creativity,” with David Gill.

“Peer Effects in University Housing: Evidence from Fuzzy Central Assignment,” with Chao Fu, Jesse Gregory, and Clint Harris.

“Overcoming Informational Barriers and Biased Beliefs in Higher Education to Improve Student Decision-making, Persistence, and Academic Achievement,” with Robert Anisworth, Damon Clark, and David Gill.

“The Development of Children’s Attitudes Towards Gender Equality,” with Amrita Sanyal.

“Unemployment and Financial Literacy,” with Xiaoxu Yang.

GRANTS, AWARDS, AND SCHOLARSHIPS

Distinguished Teacher Award, Daniels School of Business, Purdue University:

- Econometrics: multiple awards 2017–2025.
- Advanced Data Analysis and Machine Learning: multiple awards 2022–2025.
- Topics in Empirical Labor and Public Economics: 2017 and 2019.

Excellence in Undergraduate Teaching Award, Dept. of Economics, Purdue University, 2024.

Cornell Institute for Social Sciences, 2015–2016.

Social Security Administration, 2013–2014.

W.E. Upjohn Institute for Employment Research Early Career Researcher Grant, 2012–2013.

Zvi Meitar/Vice-Chancellor University of Oxford Social Sciences Research Grant, 2009–2011.

British Academy Research Grant, 2009–2010.

Network for Studies on Pensions, Aging and Retirement Research Grant, 2009–2010.

George Webb Medley Fund, University of Oxford, 2009–2010.

Research Studentship, Economic and Social Research Council, 2003–2006.

George Webb Medley Prize for 1st place in M.Phil. examinations, University of Oxford, 2004.

Scholar, St. Hilda’s College, University of Oxford, 2000–2002.

TEACHING

Graduate:

- Topics in Empirical Labor and Public Economics, Purdue University, 2017–2021.
- Labor Economics, Cornell University, 2011–2015.
- Microeconometrics, University of Oxford, 2008–2011.
- Mathematics and Statistics for Economics, University of Oxford, 2008.

Undergraduate:

- Advanced Data Analysis, Purdue University, 2022–2025.
- Econometrics, Purdue University, 2017–2025.
- Economics of Wages and Employment, Cornell University, 2011–2016.
- Labor Economics, Princeton University, 2014.
- Quantitative Economics, University of Oxford, 2010–2011.
- Microeconomics, University of Oxford, 2008–2009.
- Econometrics, University of Oxford, 2007–2009.

Guest Lectures:

- President’s Council Back-to-Class session (for alumni), Purdue University, 2024.
- IFREE workshop on Experimental Economics, Purdue University, 2018.
- Structural Models of Labor Supply, DIW Berlin, 2011 and 2013.
- Labor Economics, and Experimental Economics, University of Arizona, 2010–2011.

DISSERTATION ADVISING

Ph.D. Dissertation Committee Chair/Co-Chair:

- Hao Li, in progress.
- Xiaoxu Yang, in progress.
- Qilu (Lisa) Pan, in progress.
- Lokting (Anthony) Yim, 2023, first placement: Visiting Assistant Professor, BYU.
- Debasmita Das, 2022, first placement: Post Doc, Georgia Tech.
- Town Oh, 2022, first placement: Assistant Professor, DePauw University.
- Andrew Steckley, 2021, first placement: Labor Economist, CRA.
- Svetlana Beilfuss, 2020, first placement: Assistant Professor, SUNY Oswego.
- Clint Harris, 2019, first placement: Post Doc, University of Wisconsin-Madison.
- Danqing (Sophie) Shen, 2018, first placement: Assistant Professor, Shandong University.

Ph.D. Committee Membership:

- Purdue University: Yiming Li, in progress; Ran Fang, in progress; Chengxi Su, in progress; Zachary Knepper, in progress; Tong Li, in progress; Junni Pan, in progress; Jingyi Liu, in progress; Huilin Zhang, 2025; Shahidul Islam, in progress; Amrita Sanyal, 2023; Christopher Smith, 2022; Lu Wang, 2022; Kendra Rash, 2021; Benjamin Raymond, 2019; Olivia Compton, 2019; Xuan (Gabi) Jiang, 2018; Jackie Buhrmann, 2018.
- Cornell University: David Jaume, 2018; Yanan Li, 2018; Miriam Larson-Koester, 2018; Tamara McGavock, 2016; Ellen McCullough, 2016; Vidhya Soundararajan, 2016; Jaesun Lee, 2016; Nellie Zhao, 2016; Janos Zsiros, 2016; Xin Jin, 2014; Freeha Fatima, 2013.

Masters Student thesis advising:

- University of Oxford: Zdenka Kissova, 2011; Dawei Fang, 2010; Qianzi Zeng, 2010; Petra Orogvanyiova, 2009; Si Ding, 2009.

ADMINISTRATIVE SERVICE

Purdue University:

- Economics Executive Committee, Department of Economics, 2025–2026.
- Recruiting Committee, Department of Economics, 2024–2025.
- Ph.D. Program Review Committee, Department of Economics, 2023–2024.
- Ph.D. Admissions Committee, Department of Economics, 2018–2023.
- Recruiting Committee, Department of Economics, 2016–2017.
- Recruiting Committee, Department of Economics, 2019–2021.

Cornell University:

- Recruiting Committee, Department of Economics, 2014–2016.
- Placement Committee, Department of Economics, 2012–2013.
- Organizer, Labor Economics Seminar, Department of Economics, 2015.
- Co-organizer, Labor Work in Progress Workshop, Department of Economics, 2015–2016.
- Co-organizer, Applied Economics Seminar, Department of Economics, 2011–2012.

University of Oxford:

Board of Trustees and Governing Body, Somerville College, 2007–2011.

Board of Trustees, *Oxford Economic Papers*, 2008–2016.

Finance Committee, Somerville College, 2007–2011.

Education Committee, Somerville College, 2007–2011.

IT Committee, Department of Economics, 2010–2011.

PROFESSIONAL SERVICE

Journal Refereeing:

Applied Economics; American Economic Journal: Economic Policy; American Economic Journal: Macroeconomics; American Economic Review; B.E. Journal of Macroeconomics; Canadian Journal of Economics; Eastern Economic Journal; Econometrica; Economic Development and Cultural Change; Economic Inquiry; Economic Journal; Economics of Transition; Empirical Economics; Ethics and Behavior; European Economic Review; Experimental Economics; Games; Games and Economic Behavior; German Economic Review; Industrial and Labor Relations Review; International Economic Review; Journal of Applied Econometrics; Journal of Behavioral and Experimental Economics; Journal of Behavioral Economics; Journal of Business and Economic Statistics; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of Economic Theory; Journal of Health Economics; Journal of Human Capital; Journal of Human Resources; Journal of Labor Economics; Journal of Media Economics; Journal of Political Economy; Journal of Public Economics; Journal of the European Economic Association; Journal of the Japanese and International Economies; Journal of the Royal Statistical Society; Labour Economics; Management Science; National Tax Journal; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; PNAS Nexus; Quarterly Journal of Economics; Research in Labor Economics; Review of Economics and Statistics; Review of Economic Studies; Scandinavian Journal of Economics; Southern Economic Journal.

Grant Reviewing:

- Czech Science Foundation.
- Economic and Social Research Council.
- Leverhulme Trust.
- National Science Foundation.
- Research Grants Council of Hong Kong.
- Swiss National Science Foundation.

Mentoring:

- Mentor: Midwest Econometrics Group, 2024; Adopt a Paper, 2021 and 2023.
- Panelist in mentoring sessions: Econometric Society Australasia Meeting, 2022; Midwest Econometrics Group Annual Meeting, 2021; Economic Science Association N. American Meeting, 2021; Southern Economic Association Meeting (CSWEP event), 2016.

Other Professional Service:

- Scientific Committee Member: International Association of Applied Econometrics Conference, 2021, 2022 and 2025.
- Panelist: Session on Experimental Methodology, University of East Anglia Behavioural Game Theory Workshop, 2024.

PLENARY AND KEYNOTE LECTURES

- “The Development of Teamwork Skills”: Applied Economics Workshop, University of Tokyo, March 2026.
- “Contests and Cognition”: Conference on Contests: Theory, Applications and Behavior, Royal Melbourne Institute of Technology, September 2025.
- “Empirical Analysis in Economics”: University of East Anglia Behavioural Game Theory Workshop, July 2024.

SEMINARS AND PRESENTATIONS

2025: University of Michigan; University of Zurich; University of Technology Sydney; University of New South Wales; Monash University; University of Melbourne; University of Madrid; PURCE Policy Lunch.

2024: Princeton University; University of Wisconsin-Milwaukee; Economic Science Association North American Meeting, Columbus; Digitalization of Work & Life Conference, Purdue University; International Conference on Empirical Economics at Penn State University Altoona; Midwest Econometrics Group Conference, Lexington; Southern Economic Association Annual Meeting, D.C.

2023: University of Arizona; PURCE Policy Lunch; Stanford Institute for Theoretical Economics (Psychology and Economics); Southern Oregon Creativity Conference, Ashland; SABE Conference, Nice; International Institute of Public Finance Annual Congress, Logan.

2022: Brown University; University of California–Santa Barbara; Monash University; Georgetown University; University College Dublin; University of Alicante; University of Illinois–Urbana-Champaign; Society of Labor Economists Annual Conference, Minneapolis; ifo Dresden Workshop on Labor Economics and Social Policy; Midwestern Economic Association Annual Meeting, Minneapolis; Institute for the Study of Labor (IZA) Workshop on Gender and Family Economics; Barcelona Summer Forum (Preferences and Bounded Rationality); Econometric Society Australasia Meeting; APPAM Fall Research Conference, D.C.; Conference on Bounded Rationality: Theory and Experiments (Coller School of Management, Tel Aviv University); ASSA Annual Meetings (AEA session).

2021: University of Gothenburg; Washington State University; University of Colorado–Boulder; Middlebury College (MidExLab Seminar); Pompeu Fabra University; Indiana Statehouse, Indianapolis; Loyola Marymount University; Midwestern Economic Association Annual Meeting (SOLE session); Michigan Retirement and Disability Research Center Workshop, Ann Arbor; Indiana Academy of the Social Sciences Annual Conference; Western Economic Association Annual Meeting (SABE session); European Meeting on Game Theory; NeuroPsychoEconomics Conference; Maastricht Behavioral and Experimental Economics Symposium; Economic Science

Association North American Meeting, Tucson.

2020: University of Western Ontario; University of Technology Sydney; University of Reading; DePaul University; Midwest Microeconomics Conference, West Lafayette; Institute for the Study of Labor (IZA) Transatlantic Meeting of Labor Economists; APPAM International Conference; ALE-SOLE-AASLE World Conference; Econometric Society European Winter Meeting; Jordan-Wabash Conference (Experimental Economics), Bloomington.

2019: University of California–Irvine; University of Mannheim; Institute for the Study of Labor (IZA), Bonn; Maastricht University; Barcelona GSE Summer Forum (Structural Microeconometrics); Purdue University Economic Ideas Forum; Economic Science Association North American Meeting, Los Angeles.

2018: University College London; University of Louisville; MiSoC Workshop (Economics of Higher Education), Colchester; Bounded Rationality in Choice Conference, New York; Michigan Retirement Research Center Workshop, Ann Arbor; Collaborative Research Center Workshop (The Measurement of Individual Heterogeneity and its use in Economic Models), Bonn.

2017: IZA–Briq Conference (Socio-Economic Skills), Bonn; Michigan Retirement Research Center Workshop, Ann Arbor; Econometric Society North American Meeting, St. Louis; Economic Science Association North American Meeting, San Diego; Jordan-Wabash Conference (Experimental and Behavioral Economics), Bloomington; Ivy Tech Community College, Lafayette.

2016: London School of Economics; University of Southern California; University of Michigan; Royal Holloway; University of Bristol; University of Texas–Dallas; Michigan Retirement Research Center Workshop, Ann Arbor; GREQAM Conference (The Dynamics of Inequalities and their Perception), Marseille; Economic Science Association World Meeting, Jerusalem; IZA/SOLE Transatlantic Meeting of Labor Economists, Buch am Ammersee; Northwestern Interactions Conference, Evanston; Stanford Institute for Theoretical Economics (Experimental Economics), Palo Alto; Southern Economic Association Annual Meeting, D.C.; Central New York Rotary District Conference (Health and Wellness), Ithaca.

2015: Washington University in St. Louis; Ohio State University; Arizona State University; McGill University; Purdue University; Michigan Retirement Research Center Workshop, Ann Arbor; Stanford Institute for Theoretical Economics (Empirical Implementation of Theoretical Models), Palo Alto; DFG Conference (The German Labor Market in a Globalized World), Nuremberg; SOLE Annual Meeting, Montreal; Economic Science Association North American Meeting, Dallas.

2014: New York University; University of Pennsylvania; University of North Carolina–Chapel Hill; University of Wisconsin–Madison; University of Tennessee; Michigan Retirement Research Center Workshop, Ann Arbor; Retirement Research Center Meeting, D.C.; Southern Economic Association Annual Meeting, Atlanta.

2013: University College London; New York University; University of Cambridge; University of Pittsburgh; Boston College; Princeton University; Federal Reserve Bank of New York; Michigan Retirement Research Center Workshop, Ann Arbor; SEEK Conference, Mannheim; Southern Economic Association Annual Meeting, Tampa; Econometric Society North American Summer Meeting, Los Angeles.

2012: RAND, Santa Monica; University of Mainz; University of Southampton; Cornell University (EXPO Laboratory Meeting); NBER Summer Institute (Aging), Cambridge; University of Maryland and the World Bank Conference (Applied Microeconomics); PEPA Workshop (Applied Policy Evaluation), London; FUR XV International Conference, Atlanta; North American Economic Science Association Conference, Tucson; Institute for the Study of Labor (IZA) Workshop (Recent Advances in Labor Supply Modeling), Dublin.

2011: McMaster University; University at Albany–SUNY; CIRPÉE–WZB Workshop (Econometric Methods using Experimental Data), Berlin; Economic Science Association North American Meeting, Tucson; Netspar International Pensions Workshop, Amsterdam; Economic Science Association World Meeting, Chicago.

2010: European University Institute; University of Aarhus; University of Bristol; Nuffield Centre for Experimental Social Sciences, Oxford; Center for Applied Microeconometrics Conference (Dynamic Aspects in Economic Decision Making), Copenhagen; Economic Science Association World Meeting, Copenhagen; Stanford Institute for Theoretical Economics (Psychology and Economics), Palo Alto; Economic Science Association North American Meeting, Tucson.

2009 and before: University of California–Los Angeles; Johns Hopkins University; University of Warwick; Institute for Fiscal Studies, London; Center for Applied Microeconometrics, Copenhagen; University of Southampton; University of Kent; University of Alicante; University of Surrey; University of Sussex; Institute for the Study of Labor (IZA), Bonn (2 presentations); Max Planck Institute for Demographic Research, Rostock; Work, Pensions and Employment Group Seminar, London; Royal Economic Society Annual Conference, Surrey; 15th International Panel Data Conference, Bonn; Economic Science Association European Conference, Innsbruck; Royal Economic Society Annual Conference, Warwick; Econometric Society European Winter Meeting, Turin; Econometric Society European Meeting, Vienna; European Economic Association Annual Congress, Vienna.

RESEARCH VISITS

University College London, December 2014–January 2015.

University of Pennsylvania, Fall 2014.

University of Arizona, 2010–2011, January 2014.

University of Oxford, June–July 2016, June–July 2014, June–July 2013.

Institute for the Study of Labor (IZA), Bonn, April 2009.

PROFESSIONAL MEMBERSHIPS

American Economic Association; Economic Science Association.